

COMPARISON REPORT

Period: January - December 2017 compared to January - December 2016

Manufacturer	ATV			Off Road			Road			Scooter			Total		
	YTD 2017	YTD 2016	% CHAN	YTD 2017	YTD 2016	% CHAN	YTD 2017	YTD 2016	% CHAN	YTD 2017	YTD 2016	% CHAN	YTD 2017	YTD 2016	% CHAN
Aprilia							196	273	-28.2%	240	373	-35.7%	436	646	-32.5%
BMW							2927	3178	-7.9%	102	123	-17.1%	3029	3301	-8.2%
BRP Australia	2416	2524	-4.3%										2416	2524	-4.3%
Ducati							1968	2013	-2.2%				1968	2013	-2.2%
Harley Davidson							8903	10282	-13.4%				8903	10282	-13.4%
Honda	5566	5832	-4.6%	10004	9848	1.6%	7717	9651	-20.0%	879	945	-7.0%	24166	26276	-8.0%
Husqvarna				2461	2052	19.9%	186	116	60.3%				2647	2168	22.1%
Hyosung							56	165	-66.1%				56	165	-66.1%
Indian Motorcycle							769	640	20.2%				769	640	20.2%
Kawasaki	1457	1412	3.2%	4013	4382	-8.4%	4516	4798	-5.9%				9986	10592	-5.7%
KTM				5832	7023	-17.0%	1758	1656	6.2%				7590	8679	-12.5%
Moto Guzzi							146	217	-32.7%				146	217	-32.7%
Norton								35	-100.0%				0	35	-100.0%
Piaggio										1016	1075	-5.5%	1016	1075	-5.5%
Polaris	6583	6037	9.0%										6583	6037	9.0%
Suzuki	2255	2337	-3.5%	3762	4081	-7.8%	2591	3124	-17.1%	404	382	5.8%	9012	9924	-9.2%
Triumph							2301	3125	-26.4%				2301	3125	-26.4%
Vespa										840	977	-14.0%	840	977	-14.0%
Victory Motorcycle							284	274	3.6%				284	274	3.6%
VMoto											78	-100.0%	0	78	-100.0%
Yamaha	4407	4692	-6.1%	11122	12090	-8.0%	5564	7768	-28.4%	294	349	-15.8%	21387	24899	-14.1%
Other				185	240	-22.9%	314	465	-32.5%	77	138	-44.2%	576	843	-31.7%
TOTAL	22684	22834	-0.7%	37379	39716	-5.9%	40196	47780	-15.9%	3852	4440	-13.2%	104111	114770	-9.3%