

Segmentation Criteria

VFACTS Motor Vehicle Classifications and Definitions



Passenger Motor Vehicles	Sports Utility Vehicles	Light Trucks	Heavy Trucks
<p>Passenger vehicles are classified dependent on size, specification and average retail pricing. Selected vehicle types will be assessed on footprint defined as length (mm) x width (mm), rounded, as follows:</p>	<p>Vehicles classified as Sport Utility Vehicles (SUV) meet the FCAI criteria for classifying SUV vehicles based on a 2/4 door wagon body style and elevated ride height. Vehicles typically will feature some form of 4WD or AWD, however, where a 2WD variant of a model is available it will be included in the appropriate segment to that model.</p> <p>Selected vehicle types will be assessed on footprint defined as length (mm) x width (mm), rounded, as follows:</p>	<p>Vehicles designed principally for commercial but may include designs intended for non-commercial applications.</p>	<p>Vehicles designed for exclusive heavy commercial application.</p>
<p>Micro Hatch, sedan or wagon with a footprint < 6,300</p>	<p>Small < 8,100</p>	<p>Light bus < 20 Seats 8+ seats, but less than 20 seats</p>	<p>Light Duty 3,501 - 8,000kg GVM</p>
<p>Light Hatch, sedan or wagon with a footprint range 6,301 - 7,500</p>	<p>Medium 8,101 - 8,800</p>	<p>Light bus > 20 Seats 20+ seats</p>	<p>Medium Duty => 8,001kg GVM & GCM < 39,001</p>
<p>Small Hatch, sedan or wagon with a footprint range 7,501 - 8,300</p>	<p>Large 8,801 - 9,800</p>	<p>Vans/CC <= 2.5t Blind/Window vans and Cab Chassis <= 2.5t GVM</p>	<p>Heavy Duty 8,001kg GVM & GCM > 39,000</p>
<p>Medium Hatch, sedan or wagon with a footprint range 8,301 - 9,000</p>	<p>Upper Large 9,801 ></p>	<p>Vans/CC > 2.5-3.5t Blind/Window vans and Cab Chassis between 2.5 and 3.5 tonnes GVM</p>	
<p>Large Hatch, sedan or wagon with a footprint range 9,001 - 9,500</p>		<p>Pick-up / Chassis 4x2 Two driven wheels, normal control (bonnet), utility, cab chassis, one and a half cab and crew cab</p>	
<p>Upper Large Hatch, sedan or wagon with a footprint range 9,501 ></p>		<p>Pick-up / Chassis 4x4 Four driven wheels, normal control (bonnet), utility, cab chassis, one and a half cab and crew cab</p>	
<p>People Movers Wagon for passenger usage, seating capacity > 5 people</p>			
<p>Sports Car, coupe, convertible or roadster</p>			

Note: These parameters are indicative only; exceptions do occur based on market focus and other subjective criteria. They are largely based on the specifications listed and are reflective of the volume-selling variant where cross over occurs.