

MEDIA RELEASE



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**FEDERAL CHAMBER
OF AUTOMOTIVE
INDUSTRIES**

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LIGHT COMMERCIALS LEAD THE CHARGE IN FEBRUARY CAR SALES

Three of Australia's top five selling vehicles were light commercials in February 2013 according to official VFACTS data released today by the Federal Chamber of Automotive Industries (FCAI).

February 2013 sales of 90,218 passenger cars, SUVs and commercial vehicles were up 5.2 per cent or 4,495 vehicles on February 2012, with year to date sales 8.1 per cent higher than the same period in 2012. All states and territories showed growth, ranging from 3.0 per cent (Queensland) to 14.0 per cent (Tasmania) compared with February 2012.

Mazda3 was again the top selling vehicle with 3,378 sales, followed by the Toyota HiLux (3,319), the Toyota Corolla (3,158), the Nissan Navara (2,645) and the Mitsubishi Triton (2,335).

Government purchases were down 30.2 per cent compared with February last year. Sales of passenger vehicles continue the decline seen in previous months, with sales down 5.7 per cent compared to February 2012. Total sales of SUVs and Light Commercials were slightly higher than sales of passenger vehicles in February, reflecting the range of choice in the market.

Sales growth of SUVs has continued to climb with a 14.2 per cent increase on sales in February 2012. However, sales of Light Commercials have outstripped even this growth with 2013 sales 26.9 per cent higher than the same month in 2012. Both private and business buyers have delivered this growth, at the expense of the medium and large passenger vehicle categories which declined 26.6 per cent and 28.1 per cent respectively compared to February 2012.

Each of the local manufacturers showed declining sales. Toyota retains the top sales position in the February monthly market with 16,017 vehicle sales, ahead of Mazda with 8,728 and Nissan third with 8,212.

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VFACTS monthly auto sales data is available the 3rd working day after the end of every month at www.fcai.com.au

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